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## **NVOCC, National Motor Carrier & Warehousing Sales Manager**

Salary plus commission sales position within a global transportation company.

- Full time position with an established logistics company.
- Bachelor's degree preferred, but not required.
- Must be able to multitask and work in a fast-paced environment.

Must be able to meet face to face with customers, vendors, sales staff, management, external dispatchers, drivers, shippers & consignees in a professional setting.

- Develop customer relationships.
- Communicate with customers and staff to resolve issues.
- Weekly tracking of output and report issues.
- Maintains and updates electronic sales records.
- Provide rate quotes to customers and assist with operations as needed.

Demonstrated transportation sales experience required. The ability to work independently as well as in a team setting. Proficiency with MS office products is required.

Established in 1992, we are a dynamic global logistics company that offers a positive work environment, competitive salary and a great benefits package. Tremendous personal career growth potential.